



The Rotary Club of Brisbane Inc.

Founded 29 May 1923 Club 17787

A global network of community volunteers

20 September 2013



The Rotary Club of Brisbane Inc.

ABN 75 152 438 499

GPO Box 2909
Brisbane Qld 4001

Meets 4th Floor
(Edinburgh Room)
of the Brisbane Club
Post Office Square
241 Adelaide Street
Brisbane

MONDAYS

12.15 pm – 1.45 pm

OFFICERS

President	Graeme Whitmore
President Elect	Graeme Whitmore
Imm Past President	Alistair Smith
Vice President	Keith Watts
Secretary	Michael Stephens
Treasurer	Dougal Henderson
Sergeant-at-Arms	Cameron Bishop

District 9600
Club Number 17787
Founded 29 May 1923

District Governor
Trevor Taylor

Rotary International President
Ron Burton

President's Message

Fellow Rotarians

Great meeting today, with the induction of two new Rotarians, Denise Schellbach has joined us from Brisbane Planetarium, and, Mark Steinhardt a brand new Rotarian, and at the time of induction the newest in the world of Rotary.

These two new Rotarians will go part way to the goal of RI achieving 1.3m Rotarian world wide by 2015

We then had Mark give us a job talk which dealt with Financial restructuring of Business associated market analysis.

I welcome the apologies received each week, it reflects the belonging to a vibrant club, but due to business pressures and some other reasons, it is not always possible to attend our weekly meetings.

PP Wal Bishop has taken over the role as CHRISTMAS CAKE & PUDDING Seller and I ask that we all support Wal in this fund raiser, especially those with a sweet tooth.

It may be also a good idea to wash the pudding with a good "Shiraz" from Anthony's Wine Drive.

On the sports side the week saw the All blacks roll over the South Africans, the Wallabies had a win, the Cowboys lost due to numeracy problem with the referees, and the Kiwis in their speed machine are two wins away from bringing the America's Cup back to the South Pacific.

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What's On?
20 September:
**Rotary Lunch
Combined DG
Visit with
Brisbane Mid
City**

Date Claimers

10 April 2014
30th Charter
Anniversary of the RC of
Taipei Tatung
Hotel Taipei Regent

1-4 July 2014
Rotary International
Convention, Sydney
Details on their website
<http://www.regenttaipei.com>.

4 WAY TEST

Of the things we think, say or do:

1. Is it the TRUTH?
2. Is it FAIR to all concerned?
3. Will it build GOODWILL and BETTER FRIENDSHIPS?
4. Will it be BENEFICIAL to all concerned?





President's Message - continued

FINAL REMINDER: We have a Joint District Governors Lunch meeting at the Brisbane Club Friday 20th September. I trust we will have a good R C of B Representation.

Yours in Rotary

**REMEMBER: ENGAGE ROTARY
CHANGE LIVES**

President Graeme



Rotary Meeting – 16 September 2013

Chairperson of the day Stan Francis introduced P Graeme who welcomed our two inductees Denise Schellbach and Mark Steinhardt. Apologies were received from PP Brian Carss, PP Alistair Smith and Clive Shepherd. P Graeme's report appears in full elsewhere in this Bulletin. P Graeme apologised in advance as he will be in New Zealand on next Friday for our joint meeting with Brisbane Mid City RC to welcome the District Governor. PP Keith Watts has kindly agreed to stand in for P Graeme on the day.

In Rotary Spots Tony McKinnon reminded us that he had orders for 13 cases of wine at \$204 a case, of which only 4 had been settled. There are 40 cases now sitting in PP Wal Bishop's shed and purchasers are urgently needed. Tony brought to our notice the first of the proposed new social events which will be the screening of a Classic film preceded by a dinner with wines at Tatt's Club on Wednesday the 23rd of October. The cost will be \$37.50. Please mark your diaries. More details are to follow. Treasurer Dougal Henderson presented those present will a bill for \$ 250 for subscriptions owing and asked that they be paid promptly. Secretary Michael Stevens reminded Board Members that a Board meeting was to be held on the conclusion of today's lunch.

P Graeme's next pleasant duty was to induct two new members to our Club. The first was our frequent visitor Denise Schellbach, who has been a member of the Brisbane Planetarium RC for 10 years. Denise is a Paul Harris Fellow twice over, so has a Sapphire Pin. She has been prominent in organising Eddie's Van that feeds homeless people in Brisbane's streets from November to February when the students and teachers from Gregory Terrace, who normally do the job, are on holidays. She is active with the care of children from ROMAC who are brought to Brisbane for surgery unavailable in their home countries. She assists with DIK. She has been an Ambassador for the QIMR for 29 years. She is on the Committee of the Lord Mayor's Charity Appeal. She is on the St. John's Cathedral Council. She has recently been heavily involved with the election campaign of a major political party. Her Classification will be - Court Reporting.

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ROTARY GRACE

O Lord and giver of all good
We thank You for our daily food
May Rotary friends and Rotary ways
Help us to serve You all our days.

Calendar

20 September 2013:
Combined DG Visit with
Brisbane Mid City

23 September 2013:
NO MEETING

30 September 2013:
Job Talk – TBA

Roster

20 September 2013:
President G Whitmore
Chairperson TBA
Set Up/Away TBA
Raffle TBA
Visitor Register TBA
Attendance TBA

23 September 2013:
NO MEETING

30 September 2013:
President G Whitmore
Chairperson C Muir
Set Up/Away P Gresham
Raffle R Tamaschke
Visitor Register C Shepherd
Attendance J Smerdon
J Charlton

7 October 2013:
President G Whitmore
Chairperson TBA
Set Up/Away TBA
Raffle TBA
Visitor Register TBA
Attendance TBA

Please forward any dates or articles of interest that you would like to see included in future Bulletins to the Bulletin Editor at

secretary@brisbanerotary.org.au



Rotary Meeting – 16 September 2013

Our next new member is Mark Steinhardt. Mark was proposed for membership by PP Keith Watts. Mark is a graduate of the University of Southern Queensland with degrees in Commerce and Science. On a personal level Mark lives in Gatton, has three children, and has completed three marathon runs. His Classification will be - Corporate Finance.

As well as being inducted into Rotary membership at today's meeting, Mark was the Guest Speaker. He gave a job talk. He started his business career as a Broker, and then spent two years working for the large public company Transpacific Industries. He is currently Associate Director of Interfinancial, with 10 local employees. It is a mid-tier corporation working with companies valued at from \$20 to \$200 million, assisting them in acquisitions and mergers, and from start-up to the next stage of expansion. They are not a merchant bank. They can act as strategic advisers, and give independent valuations where one partner in a business seeks to exit his position. They can provide management and support, and should a business need it, they can help raise equity through approaches to the capital markets. He said in the current business environment, deals that previously could be done in 3 to 6 months, were still being done, but it now took 9 to 12 months. This led to a problem called deal fatigue that could lead to complications in closing the deal.

His firm could provide critical assistance when principles decided to sell a business. He likened his firm's position to that of a Real Estate Agent in a property transaction where the agent could provide independent advice to get the most favourable outcome. They can also give a reality check to both vendors and buyers regarding realistic valuations of a business. If necessary they can provide advice for an Initial Public Offer through local brokers like Morgan's and Wilson HTM.

His firm has international connections with about 20 similar firms around the globe. These connections are real, and active communication between them can often lead to a successful result where the solution is not available locally. Mark gave specific examples of situations where his firm had been able to assist firms with specific problems and requirements. In the questions and comments that followed Mark's interesting job talk it was obvious that the room held a valuable resource in the combined business experience of RC of Brisbane members.

SAA Cam Bishop arrived on time after driving up from Sarabah Vineyard in the rain. He fined all those who had not washed their cars over the weekend. He told of young children on quad-bikes near-miss involving nearly driving over a large brown snake on a track at the vineyard. In the absence of PP Brian Carss he was remarkably and uncharacteristically reticent in advertising the many virtues Sarabah Estate. He welcomed our new Rotarians Denise and Mark to our Club. The gremlins somehow got into the raffle draw as the first two numbers drawn failed to claim an owner. On the third draw serial winner Stan Francis got lucky again, but his draw of the Jack of Hearts left the Joker still in the pack, so the jackpot must now be close to \$800. A total of 23 attended this meeting that included a double induction.



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Advance Notice

Great Wine Sale

About the Wine



Belgravia

2010 Syrah

Cracka Review

"I have got a little crush on Orange Shiraz. It is not the biggest or baddest Shiraz with more elegance than your everyday South Australian example but it delivers loads of spicy, earthy personality. If you like Shiraz with subtlety and character then this is most certainly your man."

Price Point: \$16—\$18

Winemaker's Notes

Region: Orange, NSW.

Winemaking: Low cropped Shiraz fruit was blended with a tiny parcel of Viognier and naturally fermented with wild yeasts.

Colour: Purply red.

Aroma: Black cherry and a violet perfume with white pepper.

Palate: A delicate texture with powerful spice and aniseed flavours that weave into a black fruit core and finishes with gripping tannins.

Vintage: A combination of a cool vintage and the warmer mesoclimate of our vineyard resulted in ripe, mellow fruit.

Peak Drinking: 2012 to 2017.

Food Matches: Barbequed scotch fillet, roast beef or aged cheddar.

Awards & Accolades

- Gold medal in the Orange Wine Show, 2012.
- *** Winesstate: "A voluptuous and lively red that's loaded with dark berry elements".
- 91 points by James Halliday